



High Point, USA

HIGH POINT FURNITURE INDUSTRIES, INC.
State of North Carolina Contract: 201800242
Furniture All Types – STC 420A



CONTRACT TERM: July 1, 2019 – June 30, 2024 (*extended on March 2, 2023*)

PRICE LIST: [HPFi 2022 Price Book](#) (September) plus [Rokkitt](#) and [Tone](#)

DISCOUNTS FOR STATE AGENCY: All HPFI Products - 53%

DELIVERY:

This is a delivered and set in place contract; however, charges for complicated connections can be negotiated, and upon approval by the end user charges should be added as a separate line item on the Quote to State Agency, Purchase Order and on the Invoice.

MINIMUM ORDER FOR FOB:

\$150.00. Buyers can place orders for less than \$150.00 with actual freight charges added as a separate line item on the invoice.

AWARDED CATEGORIES:

- I: Casegoods (Desks, Credenzas, Conference Tables)
 - A. Wood Office Desks and Casegoods (Fully Assembled)
 - B. Laminate Office Desks and Casegoods Desks (Modular Construction)
- II: Classroom Furniture
 - A. Chairs, General Purpose, Metal
 - E. Tables, Computer, Classroom
 - F. Furniture, Library, Wooden
- III: Bookcases
 - Bookcases, Wood, Office
- IV: Ergonomic Chairs
 - Ergonomic Chairs
- V: Office Swivel and Side Chairs
 - A. Wood, Office Side Chairs
 - B. Office Swivel Chairs
- VI: Computer Furniture
 - Furniture, Computer
- VII: Mobile and Folding Furniture
 - A. Chairs, Metal Folding (Nesting)
 - B. Tables, Folding (Nesting)
- VIII: Upholstered Seating
 - A. Lounge Seating, Upholstered (Matching Sofa, Loveseat, Chair only)
 - B. Lounge Seating, Upholstered (Sectional and Ganged Seating only)
- IX: Commercial Dining Tables
 - A. Chairs, Dining, Hospitality, General Purpose (Wood, Upholstered Type)
 - B. Chairs, Dining, Hospitality, General Purpose (Metal, Upholstered Type)
 - C. Tables, Dining
 - D. Occasional Tables
- XIII: Desks, Sit-To-Stand
 - Desks, Sit-To-Stand



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HPFi REPRESENTATIVES:

Sales

Michael F. Luther & Associates

Telephone: 336.885.1496

Office and Showroom: 2638 Willard Dairy Road, Suite 110, High Point NC 27265

Central NC - Michael Luther, mluther@michaelfluther.com

Western NC (and select accounts) - Kim Luther, kim@michaelfluther.com

Eastern NC - Andrew Luther, aluther@michaelfluther.com

Charlotte - Tony Reask, treask@michaelfluther.com

Western NC (and select accounts) – Jared Cockerham, jared@michaelfluther.com

Customer Service

Sherri Mason, Sales Operations / Customer Experience Manager

Office and Showroom: 1104 Bedford Street, High Point NC 27263

Telephone: 800.447.3462, ext. 2246

E-mail Address: SherrIH@hpfi.com

Fax: 800.231.6784

HPFiFederal ID Number: 56-0671724

Internet Address: www.hpfi.com

ORDERING INSTRUCTIONS:

State agencies should direct orders to one of our [Authorized Dealers](#). [Authorized/Serviceing Dealers](#) should send a **copy of the state agencies order** with their purchase order to HPFi Customer Service.