



High Point, USA



HIGH POINT FURNITURE INDUSTRIES, INC.
State of New York OGS
Contract PC68350
GROUP 20915 – Furniture, All Types
(Except Hospital Room and Patient Handling) (Statewide)
Approved Categories: 1,2,3,5,6,7,8,9

Contract period December 2, 2018 through December 1, 2023
High Point Furniture Industries Federal ID # 56-0671724

Price List – [2022 Price Book](#) Effective 09/01/22

Discount \$100 to \$19,999.99 54.9% Off List
Over \$20,000 56% Off List

Minimum Order: \$500.00 – Orders less than 500 lb. assessed minimum freight charge of \$ 75.00

Purchase Orders – State Agencies purchase orders are sent directly to High Point Furniture Industries referencing the HPFi Dealer of Record, or through Reseller authorized to: “Take Orders” and “Receive Payments” as indicated under Reseller Information on the [Authorized Dealer/Reseller](#) list.

Payment – Checks, directly to High Point Furniture Industries factor (Rosenthal & Rosenthal Southeast), unless order placed through Reseller authorized to Take Orders and Receive Payment.

Purchase Cards - High Point Furniture Industries does accept only Visa or Master Card as payment.

Commission: Paid to Dealer of Record after payment in full by NY agency, on order’s net product value.

Delivery and Installation Fees – Dealer may charge up to 22% (Downstate) or 17% (Upstate) of product net for delivery and installation.

Delivery ARO – 30 to 45 Days, NOW Quick Ship – 2 weeks, except during Peak Season

Warranty – Limited Lifetime Warranty (Reference Price Book Page 4 for details)

Authorized Dealers Updates – [Dealer list](#) updated once per calendar quarter

Sales Reps	Moldow Associates	RBE Associates LLC
	96 Atlantic Avenue	157 Pleasant Way
	Lynbrook, NY 11563	Penfield, NY 14526
	516-374-6469	585-217-7789
	Zip codes: 100-119	Zip Codes: 120-149
	ken@moldowassociates.com	Rob@rbeassociatesllc.com

HPFi Customer Service – Michele Johnson - 800-447-3462, Ext 2247, MicheleJ@hpfi.com

Website – www.hpfi.com