



Rediscover High Point Furniture.



HIGH POINT FURNITURE INDUSTRIES, INC.
State of New Jersey Contract Summary
Contract A81621 – Furniture, Office & Lounge and Systems
Statewide, T408176 GSA

EFFECTIVE DATES: July 30, 2012 through ~~April 30, 2023~~ **October 31, 2023 (extended)**

F.O.B. Destination

DELIVERY: Delivery will be made within 45 days ARO

MINIMUM ORDER: \$500 net, except parts.

PRICE LIST: [GSA Price Book](#)

PRODUCT: HPFi participates in the NJSTART Marketplace with our Catalog there linked to the HPFi web site. Products and/or distributors can be updated on June 30

Commodity Code: 425-20-084063 – Furniture Office – Casegoods - Line 00001

Commodity Code: 425-20-084066 – Furniture Office – Tables - Line 00002

Commodity Code: 425-20-084067 – Furniture Office – File/Storage - Line 00003

Commodity Code: 425-20-084068 – Furniture Office – Office Seating, Guest, Reception and Ganged (Line 00004)

Commodity Code: 425-20-084069 – Furniture Office – Ergonomic Seating - Line 00005

Commodity Code: 425-20-084070 – Furniture Office – Lateral & Vertical File Cabinets - Line 00006

PURCHASE ORDERS and PAYMENTS: Agency purchase orders should be sent to HPFi Order Entry at Fax 800-231-6784. State agencies payments are sent to HPFi factors at Rosenthal & Rosenthal Southeast, P.O. Box 733909, Dallas, TX 75373-3909. Dealer of record can be stipulated on purchase order or will be assigned. [See list of Authorized Dealers.](#)

HPFi is required to report purchases to state including Agency’s name, contact name at agency, product purchased and price paid by state. The state will/can verify the following:

- Agencies are required to get three quotes from three qualified contractors or distributors for anything they purchase before issuing P.O.
- NOTE: Agencies can negotiate with contractor/distributor.

STATE AGENCIES DISCOUNTS

Spotted Delivery

Purchases up to \$49,999.99: 42%

\$50,000.00 to \$149,999.99: 43%

\$150,000.00 and up: 45%

Platform Delivery:

3% additional for Platform Delivery

PREVAILING WAGE DOES NOT APPLY TO HPFi PRODUCTS WHICH SHIP PRE-ASSEMBLED:

- Permit and Fee Reimbursement: 4% upcharge, not to exceed \$150.
- Inventory Taking Services – Hourly Rate: \$45
- Design Services – Hourly Rate: \$50



Rediscover High Point Furniture.



HIGH POINT FURNITURE INDUSTRIES, INC.
State of New Jersey Contract Summary
Contract A81621 – Furniture, Office & Lounge and Systems
Statewide, T408176 GSA

HPFi REPRESENTATIVES:

New Jersey Zip Codes: 070-079, 085, 088-089

SALES:

Moldow Associates

Ken Mann

516.374.6469

ken@moldowassociates.com

Kevin Shanahan

908.303.3265

kevin@moldowassociates.com

Gary Oberndorf

201.280.1150

gary@moldowassociates.com

Denise Booream

732.690.7254

denise@moldowassociates.com

CUSTOMER SERVICE:

Michele Johnson

t: 800.447.3462, ext. 2245

f: 877.378.6499

e: MicheleJ@hpfi.com

New Jersey Zip Codes: 080-084, 086, 087

SALES:

Darlene Akers

Akers Business Solutions

t: 410.541.3005

e: Darlene@akersbusiness.com

CUSTOMER SERVICE:

Michele Johnson

t: 800.447.3462, ext. 2245

f: 877.378.6499

e: MicheleJ@hpfi.com