



High Point, USA

HIGH POINT FURNITURE INDUSTRIES, INC.
Howard County Maryland Contract Summary
Mid-Atlantic Purchasing Team (MAPT)

Rediscover High Point Furniture.



CONTRACT #: 2015-42, Furniture (Office, School, Library, Etc.) and Equipment

CONTRACT TERM: January 1, 2016 – December 31, 2023

PRICE LIST: [HPFi 2022 Price Book](#) Effective 09/01/22

Discounts – Delivered and Installed

- **Proposal 2** Casegoods – Discount 49%
- **Proposal 3** Early Childhood Library – Discount 49%
- **Proposal 4** Seating – Discount 49%
- **Proposal 5** Files and Storage Cabinets – Discount 49%
- **Proposal 6** Tables and Chairs – Discount 49%
- **Proposal 7** Design Services – The delivered and installed discount includes the original plus two design revisions. Additional revisions are charged at the design services hourly rate (\$98.00 per hour).
- **Proposal 8** Reconfiguration – Separate from purchase. Must be on blended or average hourly rate (\$110.00 per hour). A quote will be obtained for each job.
- **Proposal 9** Installation – N/A
- **Proposal 10** “Quick Ship” – Delivery and installation with 15 days ARO. Up charge for “Quick Ship” furniture 5% – Discount 44%

Delivery: 45 Days

Terms: Net 30 Days

Return Policy: No returns unless requested within 30 day after receipt of product and pre-authorized by Customer Service with signed RA. Restocking fee not to exceed 25% of selling price.

Shipping: F.O.B Destination

Freight: Included to shipping dock. No Minimum order size.

Sales: Darlene Akers, Akers Business Solutions
E-mail: darlene@akersbusiness.com
Telephone: 410.541.3005

Customer Service: Michele Johnson
E-Mail: MicheleJ@hpfi.com
Telephone: 800.447.3462, Ext 2247

ORDERING INSTRUCTIONS:

Purchase Order: All purchase orders for products against this contract must be marked **MAPT ORDER**

Agency: Send Purchase Order to authorized servicing dealer from [Authorized Dealers](#) list

Authorized Dealers: Send Purchase Order to Pamela Miller at PamelaF@hpfi.com with copy of members purchase order.