



High Point, USA

HIGH POINT FURNITURE INDUSTRIES, INC.
Frederick County Maryland Contract Summary
Frederick County Public Schools (FCPS)



Contract #: RFPMISC2, School/Office Furniture and Equipment

Contract Term: January 1, 2026 – December 31, 2029. Two (2) additional three-year renewal terms are available.

Multi-Agency Participation: FCPS (Frederick County Public Schools) extends to all other agencies with the state of Maryland including federal, state, municipal, county, or local governmental agency. FCPS is acting as the lead agency for the Baltimore Regional Cooperative Purchasing Committee (BRCPC) and a standing committee of the Baltimore Metropolitan Council (BMC).

Cooperative Rider Clause: The Mid-Atlantic Purchasing Team (MAPT) is an agreement between the Baltimore Metropolitan Council (BMC) and the Metropolitan Washington Council of Governments (MWCOC) to aggregate the public entity and non-profit purchasing volumes in the Maryland, Virginia and Washington DC region.

Price List: [HPFi 2025 Price Book](#), Zone 1

Minimum Order: Minimum order \$500 (except parts.)

Discounts: – All products are delivered and installed, 49% discount off list

Proposal 3 School Furniture

Proposal 4 Seating

Proposal 5 Files, Filing Systems, Storage Cabinets, Shelving

Proposal 6 Lockers & Other Miscellaneous Furniture

Proposal 7 Design Services - The product discount(s) includes the original plan plus two (2) design revisions by the Dealer Only. Additional revisions may be charged an hourly rate of \$125.00 and is firm for the initial Contract period (4 years.)

Proposal 8 Reconfiguration - A quote must be obtained for each project, separate from the product purchase. The average hourly rate is \$125.00 and is firm for the initial Contract period (4 years.)

Purchase Orders: All purchase orders for products against this contract must be identified as an "FCPS ORDER" and sent to the assisting dealer on the [HPFi Authorized Dealers](#) list.

Contacts

CYA – Cal & Yale Associates		HPFi Customer Experience	
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