



High Point, USA



Rediscover High Point Furniture.

August 16, 2021

Dear HPFi Business Partner:

The economy continues to be challenged by the effects of the global pandemic. As we have previously communicated, HPFi is doing everything we can to control costs. However, we continue to be faced with short notice increases in many aspects of material costs.

Since May of this year, we have absorbed substantial additional increases in the costs of wood products, foam, upholsteries, steel, and both inbound and outbound freight. We cannot continue to absorb these costs and remain the same reliable source our business partners expect.

As a result, we are reluctantly implementing a temporary 4% Materials Cost surcharge on all products effective with orders placed September 6, 2021.

Sincerely,

A handwritten signature in black ink, appearing to read "Jerry Samet", with a long horizontal flourish extending to the right.

Jerry Samet
President