



New York State OGS
GROUP 20915 – Furniture, All Types
(Except Hospital Room and Patient Handling) (Statewide)
AWARD # 20551 – ES (Replaces Award 01011)
High Point Furniture Industries Contract # PC63360

Contract period October 29, 2007 to October 28, 2012
HPFI Federal ID # 56-0671724

Price List – Effective January 30, 2011, use January 1, 2011 Price List – Zone 1 Pricing

Discount \$75 to \$19,999.99 (Net) 54.7% Off List
\$20,000 (Net) + Up 56% Off List

Minimum Order 500 lbs - Add \$75 for less than minimum order

Purchase Orders – Are placed by State Agencies and sent directly to HPFI referencing the NY/HPFI Authorized Dealer

Payment – Checks, directly to High Point Furniture Industries. We also accept purchasing cards (Visa or Master Card only) as payment

Dealer Commission – Orders \$75 to \$19,999.99 Commission 20%
\$20,000 + Up 16.36%

Commission is paid to the dealer of record after payment in full by NY agency, on order's net product value

Installation Fees – Up to 12% of product net can be added to purchase order for delivery and installation by the authorized Dealer. This will be paid with commissions after payment in full by NY

Guaranteed Delivery – 30 Days A/R/O (Quick Ship – 2 weeks)

Warranty – Limited Lifetime Warranty (Reference Price List for details)

Authorized Dealers – List will be updated anytime

Sales Reps **Moldow Associates**
1150 Broadway
Hewlett, NY 11557
516-374-6469
Zip codes: 100-119
massoci352@aol.com

Whitermore Incorporated
35 Lakeview Avenue
Jamestown, NY 14701
716-661-3405
Zip Codes: 120-149
whitinc@windstream.net

HPFI Customer Service – Amanda Lewis - 800-447-3462, Ext 2248, AmandaW@hpfi.com

Website – www.hpfi.com